

VOLVO CUSTOMERS TALK COMFORT AND EFFICIENCY

“My Volvo VNL300 with 144” ARI sleeper and 500-hp D16 engine is a true ‘quality of life’ truck.”

Tom Hess, Owner-Operator



After 32 years on the road, Tom Hess wanted a “quality of life” truck. So he mated the best riding, most comfortable truck on the road with the largest living compartment and the best performing engine available, and his unit turns heads wherever he goes.

“I was introduced to the wonders of Volvo in 2002 when I was in the market for a new truck. I had placed an order for a new Kenworth with their Sioux City, IA dealer, who also happened to be a Volvo dealer. I asked them to run the numbers on a Volvo 770 as well, and they suggested I take one out for a test drive. I came back and said, ‘cancel that Kenworth – it doesn’t compare to this Volvo.’

“I loved that truck for its visibility, large mirrors, ride, turning radius and interior comfort. I ordered it with a 465-hp D12 which delivered solid performance and excellent fuel economy. As a matter of fact, it still is. I sold that 770 to a fellow United Van Lines driver and he loves that truck as much as I love my new VNL 300.

“With all the miles I travel annually, I wanted my next new truck to be a true home on the road. So I called ARI to find out if they worked with any specific Volvo dealer and they suggested I contact McKenna Truck Center in Iowa. McKenna helped get me into the most magnificent truck anyone could ever ask for -- superior ride and driving comfort, a 500-hp D16 engine with incredible power, fuel economy pushing 7.0 mpg. Unbelievable! And turning radius? Not a problem. I also had it equipped with full side fairings and WTI fenders. This truck is so striking it attracts attention wherever I go, and that gives me great pride. In the two months I’ve owned it I’d estimate at least 50 people have asked questions about it or wanted to take a look inside.

“Between McKenna Trucks and Arizona Truck Center in Tucson, my first-rate local servicing dealer, this has definitely been the best truck purchase and ownership experience I’ve ever had.” ■

**Tom Hess, Owner-Operator
Tucson, AZ**

Leased to: United Van Lines

Hauls: Household Goods

Years on the Road: 32

Current Equipment: Volvo VNL
300 with 144” ARI sleeper and
500-hp Volvo D16 engine

Average Annual Miles: 150,000

Volvo Customer Since: 2002

For more information on Volvo products,
contact your local Volvo dealership or visit
us online at www.volvotrucks.us.com.

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